

April 14, 2016

Council Connections

Bridging Allegany, Garrett and Washington Counties



Tri County Council
For Western Maryland

In This Issue

[Tri County Council for Western Maryland Business Meeting](#)

[SBDC: Developing A Business Plan](#)

Dates to Remember

Wednesday, April 20, 2016

TCCWMD Business Meeting
Tour of EDA and ARC Allegany County Projects
Cumberland Country Club
Cumberland, Maryland

Friday, May 6, 2016

SBDC: Developing A Business Plan
Frostburg State University
Frostburg, Maryland

Monday, May 16, 2016

SBDC: Loan Programs for Small Business
Allegany County Office Complex
Cumberland, Maryland

Monday, May 23, 2016

SBDC: Loan Programs for Small Business
Department of Business Development
Hagerstown, Maryland

Thursday, May 19, 2016

Transportation Association of

**Tri County Council Business Meeting
Tour of EDA and ARC Allegany County
Projects
Wednesday, April 20th
Cumberland Country Club
9:00am**

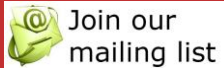
To view the Agenda and Itinerary, [click here](#).

Developing A Business Plan



**Presented by: Mark Malec, Brandon Mason,
Business Consultants, Western Region SBDC**

Maryland
General Membership Meeting



Notice of Funding Availability

**Community Facility Loans
Now Available for Non-Profits & Public Entities**

Facilities for public use include: Childcare centers, Hospitals, Farmers Markets, Community Facilities, Assisted Living facilities, Fire and/or Rescue stations, Medical Clinics, Police Stations, Public Buildings, Libraries, Transportation, Local Food Systems, and more.

Grants Promote Access to Oral Healthcare

Seven \$25,000 DTA Foundation Grants will be awarded in 2016. If your organization has an innovative project to improve the oral health care for the growing number of Americans in need and would like to be considered for a grant, follow this link.

No matter what kind or size of business you are starting, it is very important to create a business plan. It will be your road map to success--your GPS! It communicates your understanding of the business and it makes reasonable assumptions and forecasts of sales, expenses, and cash flow. A well written business plan will help you define your business idea, evaluate your competition, analyze risks and estimate costs.

This comprehensive seminar will explain and illustrate the business plan format, provide tips on research, marketing, cash flow and more. Join this seminar to learn what components you need to include in your business plan and the specifics that are really required and necessary.

WHEN: May 6, 2016; 10:00am-12:00pm

WHERE: Frostburg State University, Hitchins Building, Presidents Board Room, 101 Braddock Road, Frostburg, Maryland 21532

COST: \$49

To Register and Make Payment: Follow [this link](#).

For more information call 888-237-9007 ext. 2.



The Maryland SBDC program is funded in part through a cooperative agreement with the U.S. Small Business Administration and State of Maryland, and Frostburg State University. All opinions, conclusions or recommendations expressed are those of the authors (s) and do not necessarily reflect the views of the SBA. Reasonable accommodations for persons with disabilities will be made if requested at least two weeks in advance. Call the Western Region at 888.237.9007, ext. 2 to make arrangements for those with disabilities or special needs.

Accredited to provide technology commercialization assistance.